



We're one of the most ambitious and innovative start-ups in Switzerland. We've been successfully developing and producing mobile and stationary AC and DC charging stations for electric cars since 2014. Our Juice Booster 2, for example, has made us world market leader in its charger class. We want to expand this standing and see other products of ours take the lead, too. This is why we're looking to add you to our team as a

## Sales Manager

(no gender preference)

Strategic Sales United Kingdom Region

You'll canvas for our next major strategic and important customers in your preferential region. This requires you to have sure instincts for where the action is. You're able to nurture needs, build perception for usefulness and benefits, astutely negotiate on the international stage, and close the deal – in short: you have to bring with you proven successes in strategic sales with suitable sales cycles. Contrary to other sectors, you need fairly solid technical know-how to work for us – an affinity for technology is an imperative prerequisite. Don't bother to apply unless you're prepared to put an

unshakeably positive mindset to accomplishing the impossible. You'll really be put to the test, as our work is fast-paced and you're expected to see where work is needed yourself, seize the initiative and close sales yourself with tenacious thoroughness. You'll be rewarded with ample room to move, expertise and responsibility. The sales champions on our team will gladly induct you with in-depth insight, expecting at the same time that you, too, want to be a top-league player. If you're a topflight new business salesperson, then this job is the opportunity that you've been waiting for. And while a vocational diploma or university degree is certainly welcome, you can tell already: we'll measure you by your deeds and abilities, not by your credentials on paper. You will of course share substantially in our sales success.

Our interdisciplinary team is flexible, dynamic, highly committed, rich in ideas and witty – all traits that you, too, must have if you want to achieve and be at your best. If this is all the right fit for you, we'll prove to be very happy together.

Induction and initial training will take place in the Swiss town of Winkel in the Canton of Zurich, close to Zurich Airport.

### We offer:

- a dynamic working environment in a young team
- an independent approach to working with a high degree of autonomy
- short decision-making channels
- opportunities for you to develop professionally and meaningfully contribute
- a chance to take part in pioneering advancements
- a company car

### You bring:

- demonstrable experience and success in strategic sales: a hunter, not a farmer
- keen customer focus and negotiating skills
- highly flexible, solution- and goal-oriented approach with a strong sense of personal responsibility
- highly proficient English and German language skills
- quick perceptive faculties and keen technical understanding
- driving licence for passenger vehicles

If you want to know what you are getting into: [https://youtu.be/kOOTU\\_rTaiU](https://youtu.be/kOOTU_rTaiU)

Please send your application documents to [jobs@juice-technology.com](mailto:jobs@juice-technology.com)

If you have any questions, please contact Kurt Müntener, Head of HR, +41 41 510 02 19.

We are not interested in standard applications, so please name your CV as

[YourName]\_wantsJUICE.pdf and add the job title in the mail subject.

This way we can quickly filter you out of the boring.

And we rely on direct applications, so we do not pay any fees to recruitment agencies.



AWARD WINNER

Juice Technology AG	Büro Zürich / Zurich office	Schwärzen 33, CH-8185 Winkel - Zurich Airport	E-Mail	info@juice-technology.com
Juice Services AG	Rechtssitz / Headquarters*	Gewerbestrasse 7, CH-6330 Cham	Internet	www.juice-technology.com
Juice Europe GmbH	Büro München / Munich office	Friedenheimer Brücke 20, D-80639 München	Phone CH / Intl.	+41-41 510 02 19
	Rechtssitz / Headquarters*	Bergfeldstraße 11, D-83607 Holzkirchen	Telefon DE	0800 3 400 600
* Waren nur an nachfolgende Adressen / goods to the following addresses only:	Lager / Warehouse CH/EFTA	Bramenstrasse 4, CH-8184 Bachenbülach	MWST/UID	Juice Technology AG
	Lager / Warehouse DE/EU	Feldwiesenstraße 8, D-79807 Lottstetten		CHE-236.291.474   DE815511383